Welcome to the 2015 HFS User Meeting!

Thank you for coming.

1

HFS General and Technical Update

Becky Dolin & Charles Gates

Meeting Housekeeping

- Sign in for CPE
- Schedule and tomorrow's plan
- Meals split
- Wi Fi
- Reception Tonight
- Handouts
- Questions

3

Introductions

- HFS Employees
- Thank You to All of Our Speakers!

Next Meeting

October 13 – 14, 2016

Sheraton in Denver, CO

5

HFS History

HFS was started in 1983 by Chuck Briggs Jr.
in his house
with his lovely wife, Linda Briggs
and a partner named Gerald Siegel

Software Distribution in the 80's was different

Software Demos were different

Chuck traveled cheaply and without much sleep

õ

HFS Milestones

1983 PPS - Will we need cost reports anymore?

1992 First FI User

1994 First User Meeting in Anaheim, CA

1998 HFS Produces a 16 Bit WINDOWS System

2005 32 Bit Windows System Released

2011 2552-10 Released - 32 Bit and COBOL Free

2013 Web Based SQL HCRIS database released

2014 About 80% Provider Market Share

2015 110 % of MACs use HFS to process cost reports

7

About HFS

Health Financial Systems is a small business.

We have 18 employees; 6 Support and Technical, 9 Programmers and 3 Administrative

3 Locations – Elk Grove CA(HFSIMDWWHQ), Chicago, IL and Columbus, OH.

About HFS

- HFS makes Medicare Cost Reporting software for Hospitals, Skilled Nursing Facilities, Home Health Agencies, CMHC, RHC, FQHC, ESRD, Hospice, Home Office and OPO.
- HCRIS Website
- IRIS Database software
- CHDR and LTCIR CA Report software
- · Available for specialized contracting

9

HFS Support

- Call us 888.216.6041
- E-mail us <u>support@hfssoft.com</u>
- Training Online with CPE

The MAC Market

- About 50 Fl's
- 2003 MMA Required a change to MACs
- 2005 the competition began for 15 MAC contracts and all were awarded by 2013.
- 2010 reduced the number of contracts down from 15 to 10. CMS shows this as "On Hold"
- BCBSA's role with the MACs
- HFS's Role with the MACs

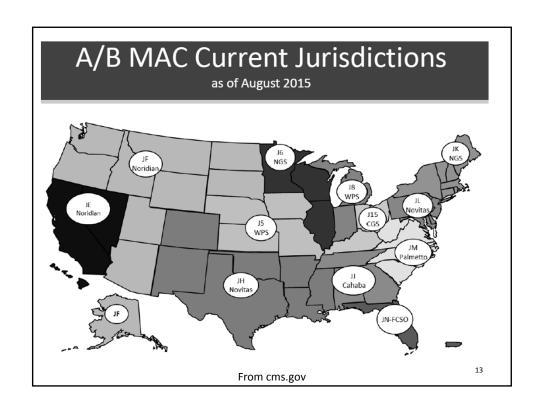
11

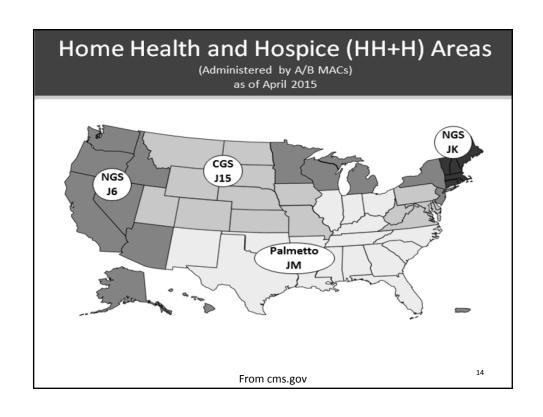
12

The MAC Market

J5-WPS states of Iowa, Kansas, Missouri, and Nebraska J6- NGS states of Illinois, Minnesota, and Wisconsin J8-WPS states of Indiana and Michigan J15-CGS states of Kentucky and Ohio JE- Noridian states of California, Hawaii, Nevada, American Samoa, Guam, and the Northern Mariana Islands JF-Noridian states of Alaska, Arizona, Idaho, Montana, North Dakota, Oregon, South Dakota, Utah, Washington, and Wyoming JH-Novitas states of Arkansas, Colorado, New Mexico, Oklahoma, Texas, Louisiana, and Mississippi JJ-Cahaba states of Alabama, Georgia, and Tennessee JK -NGS states of Connecticut, New York, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont JL -Novitas states of Delaware, District of Columbia, Maryland, New Jersey, and Pennsylvania as well as Part B for counties of Arlington and Fairfax in Virginia and the city of Alexandria in Virginia JM-Palmetto states of North Carolina, South Carolina, Virginia (excluding Part B for the counties of Arlington and Fairfax in Virginia and the city of Alexandria in Virginia), and West Virginia JN-First Coast states of Florida, Puerto Rico, and U.S. Virgin Islands

From cms.gov





HFSSOFT.com

- Downloads
- News
- Transmittal Pages, User Meeting Pages
- System Information
- Approval Letters
- FAQ's, Helpful Links, HotFixes
- Invoice Payment

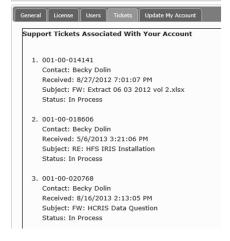
15

HFSSOFT.com - Customer Portal Page

- The Customer Portal tab includes:
- **General Information** your Company's name, address, email, and phone and fax numbers.
- License Information which products you currently have, the billing month and the number of reports we have you as filing.
- Users Information shows each active person on your account, their email address, phone number and who the primary contact for the account is. Also, in this tab HCRIS users are also listed, since this database is charge on the number of users.
- Ticket Information shows any tickets you have submitted to HFS, the date/time they were submitted and the status of your tickets.
- Update Account here you can edit your company's address, update the number of reports you are filing, and edit user information for your account.

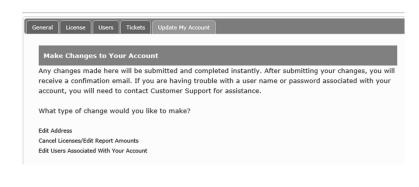


Welcome Becky Dolin (Primary Contact)!



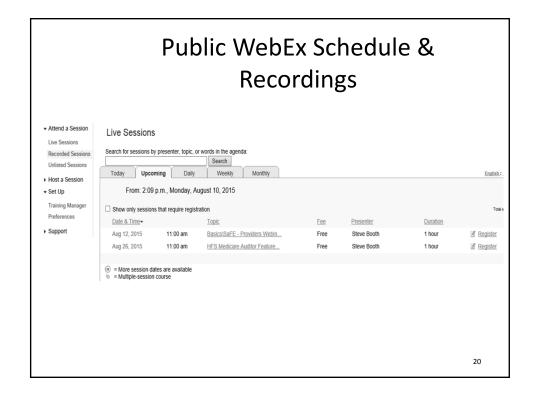
17

HFSSOFT.com Customer Portal Page



HFSSOFT.com Correspondence Page

Correspondence Choose a system: All Sort by: Date V 1. July 30, 2015 Patch Notification - 07/30/2015 Download 2. July 10, 2015 Update Notification - 07/10/2015 Download 3. IMPORTANT NOTICE FOR ALL HFS PROVIDERS- PS&R transition from IACS to EIDM Complete - 07/01/2015 Download 4. June 17, 2015 Update Notification - 06/17/2015 Download 5. June 9, 2015 Update Notification - 06/09/2015 Download 6. June 5, 2015 Update Notification - 06/05/2015 Download 7. May 8, 2015 Update Notification - 05/08/2015 Download 8. Final Wage Index PUF Now Available - 05/06/2015 Download 9. HFS/Toyon HCRIS Website Update Notification - 05/05/2015 Download 10. May 5, 2015 Patch Notification - 05/05/2015 Download 11. May 1, 2015 Update Notification - 05/01/2015 Download 12. April 13, 2015 Update Notification - 04/13/2015 Download 19 13 2552-10 T7 Webinar - 04/10/2015 Download



Running old Reports?

- We can help....
- We have MCR85, MCR88, MCR89, & MCR92 on our Retired Software Page.

https://hfssoft.com/iFrame/Support/retired.aspx

- Yes, we have software prior to that, let us know what you need.
- DOS Software requires an XP environment
- We also have conversion programs for some other vendor files – send in for conversion.

21

Retired Software Page

Retired HFS Software

Although we no longer officially support these products, HFS users are welcome to download them and use them. These are DOS programs and may require a "Virtual Environment" to run. Call or e-mail support if you need help navigating or installing.

MCR85 - Hospital Medicare Cost Report 2552-85

MCR88 - Hospital Medicare Cost Report 2552-88

MCR89 - Hospital Medicare Cost Report 2552-89

MCR92 - Hospital Medicare Cost Report 2552-92

SNF86 - Skilled Nursing Facility Medicare Cost Report 2540-86

SNF92 - Skilled Nursing Facility Medicare Cost Report 2540-92

HHA94 - Home Health Agency Medicare Cost Report 1728-94

KPMG File Conversions

 We have KPMG conversion programs for several systems; 2552-96, 2552-92, 2540-10, 2540-96, 2540-92, 265-11, 216-94 and 222-92. That means that we can take a CR file and convert it to an EC and then our data file without the KPMG system. We do these conversions in-house, you send the CR file and we'll send back a .mcr(x) file.

23

HFS Emphasis on Integration of Data Between HFS Products & Processes

- API Application Programming Interface
- Logins between HFSSOFT.com, HCRIS and SaFE
- Public Use HCRIS and Your Live .mcrx file
- Between IRIS and MCR?

HFS Store and File Electronically



25

Provider Electronic Filing - SaFE

Export | Create ECR File

Available in 2552-10, 2540-10, 265-11 and 216-94.

Live Now!

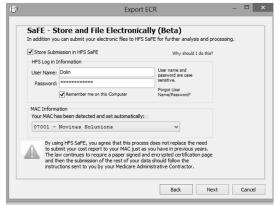


Why would providers want to do this?

- 1. Acceptance Pre-Scan
- 2. Comparison to Prior Year HCRIS Data
- 3. Cost Report Storage

27

Provider Electronic Filing - SaFE



Uses STAR MAC info to predict the provider's MAC.

• Does not replace submission of data to you.



29

Provider Electronic Filing - SaFE

• Submission files created normally.



Files submitted – EC, PI, .mcrx, .pdf, .mcp, .aaix



31

Provider Electronic Filing - SaFE

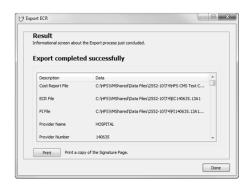
Files are transmitted to the HFS SaFE website....





33

Provider Electronic Filing - SaFE



E-mail Reply based on Login Information - Cost

Report Preparer

Information

Health Financial Systems

Files Received and Stored

Thank you for storing your Electronic Cost Report files with SaFE.

You will receive a second notification when the pre-acceptance report for this report is ready for viewing and downloading.

You can see your report status on the HFS SaFE Web Portal.

Files Sent: 8/11/2015 8:12:56 AM by Becky Dolin SaFE ID: 34670CECBE034A44BE50B2BC269C40F9 Cost report type: 2552-10 Provider number: 010006 Provider name: HFS TEST FILE

Fiscal year end: 06/30/2014

IMPORTANT REMINDER

You must still submit your Electronic Cost Report files to your

35

Provider Electronic Filing - SaFE

2nd E-mail to let you know when processing is complete.

Health Financial Systems

Files Processed

Thank you for storing your Electronic Cost Report files with SaFE. Your pre-acceptance report for is ready for viewing and downloading. You can see this and other reports on the HFS SaFE Web Portal.

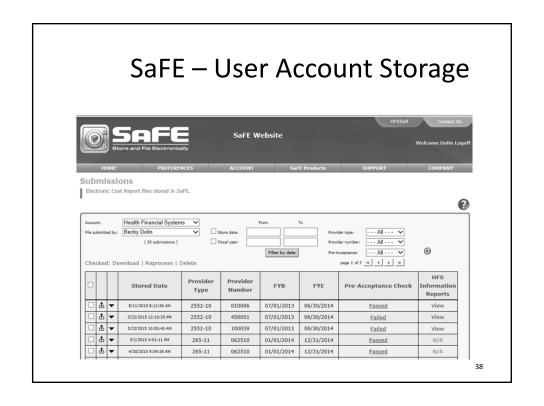
Files Sent: 8/11/2015 8:12:56 AM by Becky Dolin SaFE ID: 34670CECBE034A44BE50B2BC269C40F9 Cost report type: 2552-10

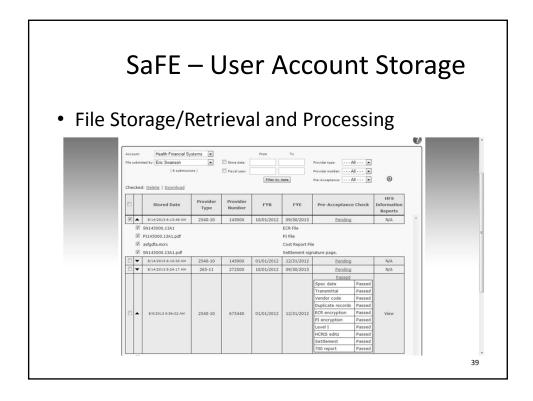
Provider number: 010006 Provider name: HFS TEST FILE Fiscal year end: 06/30/2014

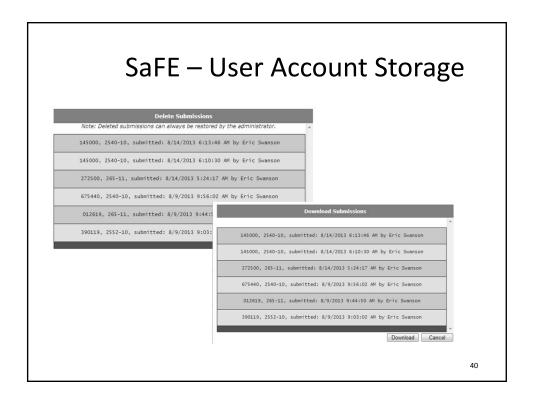
IMPORTANT REMINDER

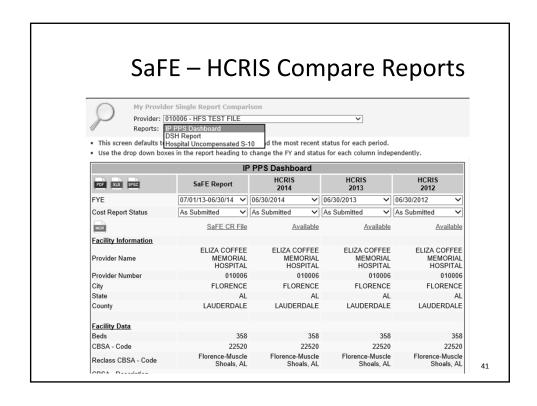
You must still submit your Electronic Cost Report files to your MAC using your regular submission process. SaFE does not submit these files to your MAC.

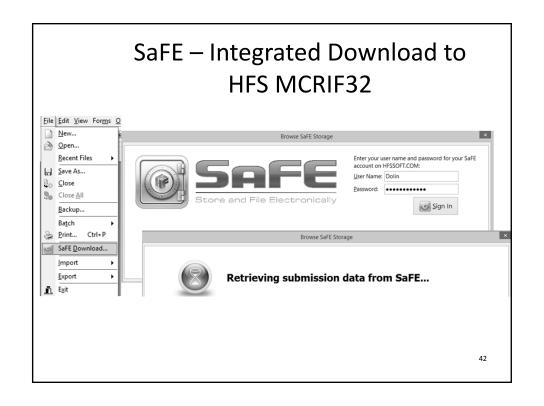


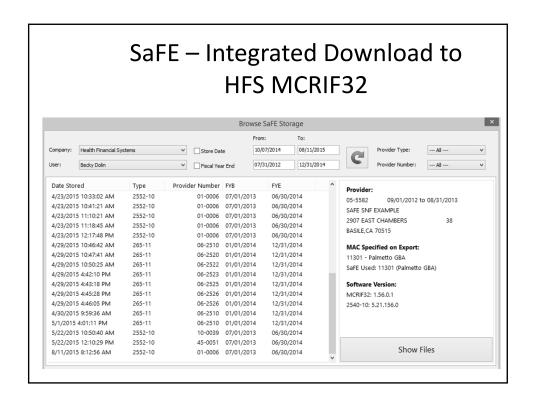


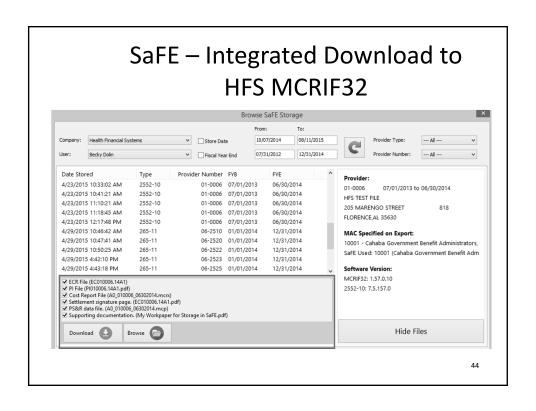












SaFE May Testing

- Processed and Stored 181 submissions
- Hospital, SNF, ESRD and OPO submissions tested.
- 1% Failed Pre-Acceptance
 - Those files were looked at and corrected by HFS Support prior to submission so rejection was avoided.
- 30% of submissions included additional HFS Files

45

SaFE Ongoing Development

- Create Database for searching and use in other tools
- Pass files on to MAC's?

Questions/Comments

• Now or anytime...

Thank you for your continued support.